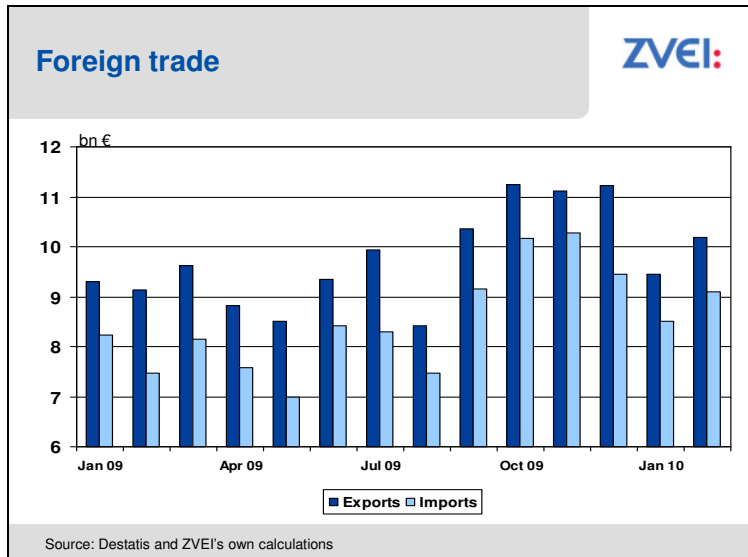


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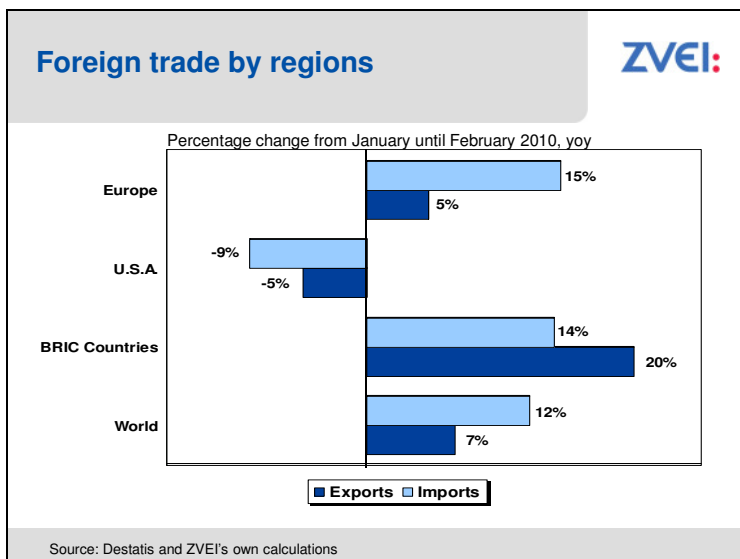
Exports and imports

In February exports of the German Electrical and Electronic Industry rose by twelve percent (year over year) onto a volume amounting to 10.2 billion euro. Therefore, exports increased for the third time in succession on an annual basis. For the first time since April 2008 exports grew with a double-digit rate in February. Within the overall period from January to February exports exceeded their previous year level by almost seven percent (again year-on-year rate).

German imports of electrical and electronic commodities added up to 9.1 billion euro in February. With it they surpassed their pre-year level by 22 percent. Between January and February 2010 imports rose by twelve percent (yoy).



Development of exports and imports by regions



As in the months before the E&E Industry's exports to Southeast Asia as well as to the BRIC countries recovered more rapidly in February than exports to Europe. While exports to the domestic continent increased by nine percent after all, exports to China (plus 57 percent), Malaysia (plus 54 percent), South Korea (plus 36 percent) or Brazil (plus 34 percent) grew considerably stronger.

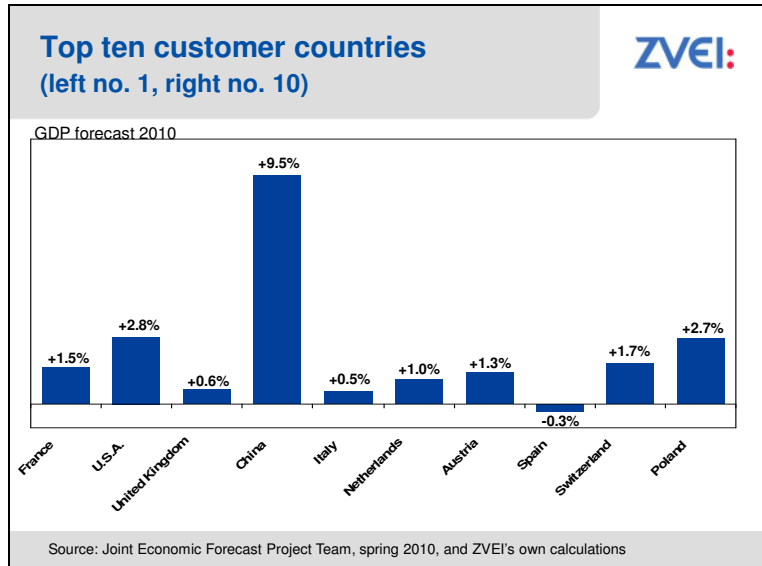
German imports from Europe have just as much contributed to the recovery of the home market as imports from more distant regions. Imports from Europe rose by 28 percent in February (yoy), whereas imports from Southeast Asia and the BRIC countries outbalanced their previous year level by 21 and 23 percent, respectively.

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Outlook on top ten customer countries

Out of the ten most important customer countries from the E&E Industry's point of view still eight are located within Europe. Alongside the United States and China rank among the top ten.

Following the latest joint economic forecast of the leading research institutes on behalf of the German government nine out of the ten biggest customer countries are expected to grow (once again) this year. Thereby, China will expand fastest with a forecasted rate of 9.5 percent. The United States (plus 2.8 percent) and Poland (plus 2.7 percent) follow on second and third position. Great Britain and Italy should recover only slowly by 0.6 and 0.5 percent, respectively. Spain is even expected to slightly contract.



Key Figures of Foreign Trade

	Unit	2009	2010 February	2010 Jan - Feb		Unit	2009	2010 February	2010 Jan - Feb
Exports total	bn €	120.0	10.2	19.7	Imports total	bn €	105.6	9.1	17.6
yoy		-16.4%	11.7%	6.6%	yoy		-13.0%	22.0%	12.2%
Top ten receiving countries					Export prices				
France	bn €	9.4	0.9	1.7	yoy		-0.5%	0.3%	0.3%
yoy		-8%	21%	16%	Import prices				
U.S.A.	bn €	8.5	0.8	1.4	yoy		-4.4%	-2.4%	-2.6%
yoy		-20%	-3%	-5%	"Electro Euro"				
United Kingdom	bn €	7.3	0.5	1.1	€ compared to export basket*				
yoy		-12%	-5%	-1%	change				
China	bn €	6.9	0.7	1.3	change				
yoy		0%	57%	47%	Mar 2010 / Mar 2010 /				
Italy	bn €	6.7	0.6	1.1	Feb 2010 / Mar 2009				
yoy		-15%	15%	4%	-0.8%				
Netherlands	bn €	6.1	0.6	1.1	€ compared to production basket**				
yoy		-3%	21%	8%	change				
Austria	bn €	5.8	0.5	1.0	-1.0%				
yoy		-9%	0%	-2%	-2.0%				
Spain	bn €	5.0	0.4	0.8	*) Export basket (€ performance vis-à-vis weighted basket of currencies of 10				
yoy		-35%	8%	4%	most important receiving countries out of € area:				
Switzerland	bn €	4.5	0.4	0.8	U.S.A., United Kingdom, China, Poland, Switzerland, Russia, Czech Republik,				
yoy		-13%	-4%	-6%	Sweden, Hungary, Turkey)				
Poland	bn €	4.1	0.3	0.7	**) Production basket (€ performance vis-à-vis weighted basket of currencies of				
yoy		-29%	-1%	-2%	10 most important E&E production countries out of € area:				
					China, U.S.A., Japan, South Korea, United Kingdom, Taiwan, Singapore,				
					Brasilía, Malaysia, Mexico)				