

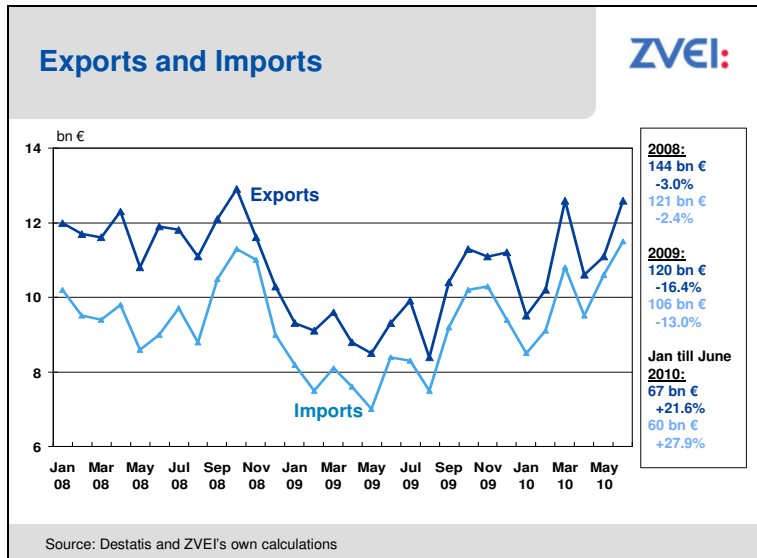
ZVEI Foreign Trade Report

Exports and Imports

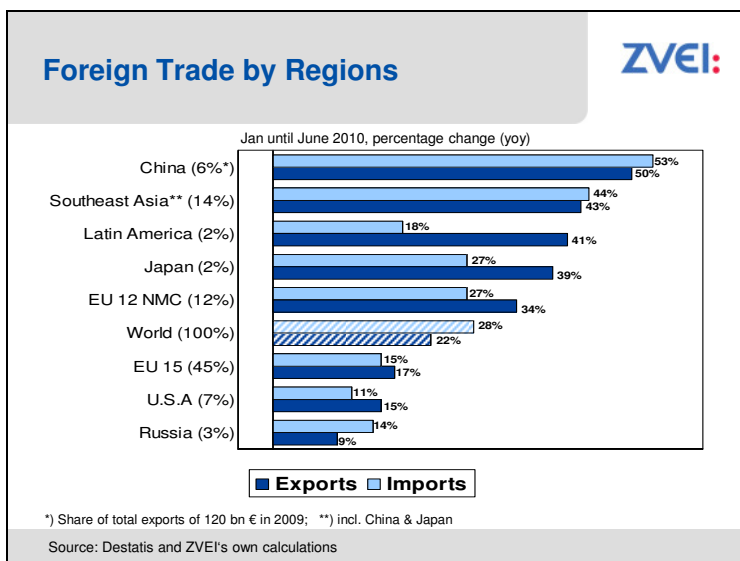
Foreign trade with electrical and electronic products is further accelerating. In June 2010 exports of the German Electrical and Electronic Industry increased by 35 percent (year over year). With it they attained a volume of 12.6 billion euro. Noteworthy, the June export level of the pre-crisis year 2008 has meanwhile been topped.

Over the entire first half-year 2010 exports added up to 67 billion euro. Compared to the corresponding previous year height this relates to a growth rate of 22 percent.

German imports of electrical and electronic commodities amounted to 11.5 billion euro in June and 66 billion euro between January and June. Therewith they exceeded their 2009 levels by 37 and 28 percent, respectively.



E&E Foreign Trade by Regions



The strongest impulses for the E&E Industry's export business in June again stemmed from Latin America (plus 83 percent, year over year) and Southeast Asia (plus 58 percent). Within the complete first half-year 2010 exports to Brazil (plus 56 percent) and China (plus 50 percent) exhibited the highest growth rates.

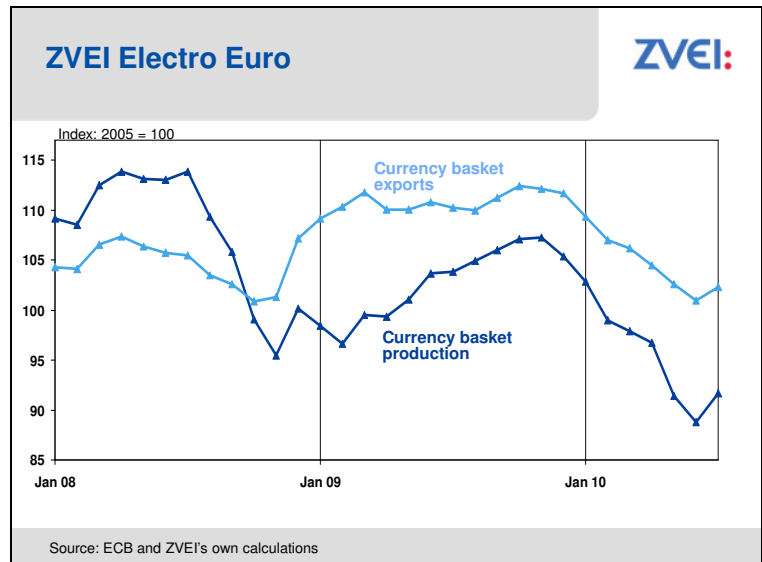
All sub-branches of the E&E Industry take part in the dynamic development of export trade. In June exports of consumer electronics, electric rail vehicles and electronic components and systems rapidly grew by more than 50 percent, respectively. From January till June the sub-sectors named motor vehicle electric equipment and, again, electronic components and systems were ahead with export growth rates of almost 40 percent in each case.

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"ZVEI Electro Euro"

Within the first seven months of 2010 the euro has further depreciated against the most important currencies from the E&E Industry's point of view. Towards the – weighted – basket covering the currencies of the ten biggest customer countries the devaluation totaled more than six percent. Against the basket containing the currencies of the ten largest E&E production countries the euro depreciated by eleven percent.

Under the terms of a recent business survey carried out by ZVEI 90 percent of firms reported that the comparatively weak European currency presently stimulates their export activities.



Key Figures of Foreign Trade

	Unit	2009	2010 June	2010 Jan - June		Unit	2009	2010 June	2010 Jan - June
Exports total	bn €	120.0	12.6	66.6	Imports total	bn €	105.6	11.5	60.0
yoy		-16.4%	34.8	21.6	yoy		-13.0%	36.5	27.9
Top ten receiving countries (2009)					Export prices				
France	bn €	9.4	1.0	5.5	yoy		-0.5%	1.2%	0.7%
yoy		-8%	25%	28%	Import prices				
U.S.A.	bn €	8.5	0.9	4.9	yoy		-4.4%	2.0%	-0.9%
yoy		-20%	33%	15%	"Electro Euro"				
United Kingdom	bn €	7.3	0.6	3.5	€ compared to export basket*				
yoy		-12%	6%	5%	July 2010 / July 2010 /				
China	bn €	6.9	0.9	4.7	June 2010 / June 2010 /				
yoy		0%	59%	50%	1.4% -7.2%				
Italy	bn €	6.7	0.8	3.9	€ compared to production basket**				
yoy		-15%	33%	22%	change				
Netherlands	bn €	6.1	0.7	3.9	3.4% -11.5%				
yoy		-3%	26%	26%	*) Export basket (€ performance vis-à-vis weighted basket of currencies of 10				
Austria	bn €	5.8	0.5	3.1	most important receiving countries out of € area:				
yoy		-9%	19%	10%	U.S.A., United Kingdom, China, Poland, Switzerland, Russia, Czech Republik,				
Spain	bn €	5.0	0.4	2.6	Sweden, Hungary, Turkey)				
yoy		-35%	14%	17%	**) Production basket (€ performance vis-à-vis weighted basket of currencies of				
Switzerland	bn €	4.5	0.4	2.5	10 most important E&E production countries out of € area:				
yoy		-13%	33%	13%	China, U.S.A., Japan, South Korea, Taiwan, Russia, Singapore, Malaysia,				
Poland	bn €	4.1	0.6	2.4	United Kingdom, Brazil)				
yoy		-29%	105%	24%					