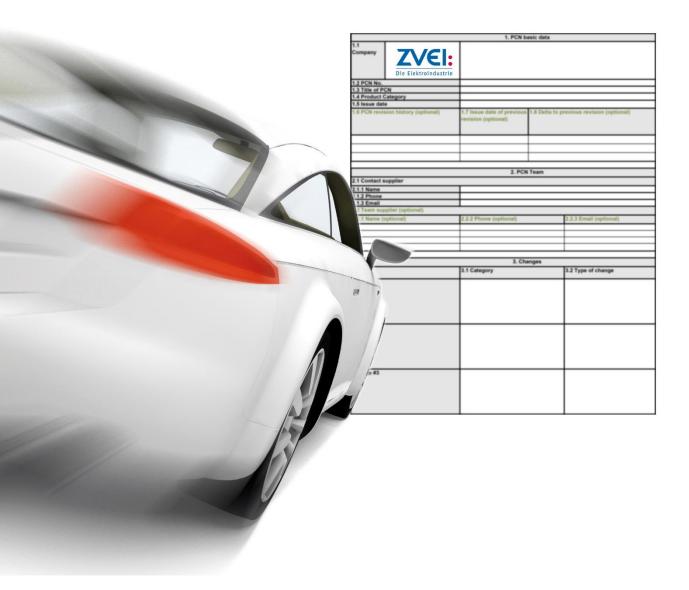


Guideline for Customer Notifications of Product and /or Process Changes (PCN) of Electronic Components specified for Automotive Applications



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Impressum

Product/Process Change Notification Guideline for Automotive Electronic Components

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The Document and supporting materials can be found on the ZVEI website <u>www.zvei.org/PCN</u>.

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1. Purpose / Scope

This guideline describes the specific elements of the change management Process in the automotive market for Product and/or Process changes. The need for Product/Process change notifications (PCN) is defined, content and form of customer notifications is recommended.

General rules and requirements are proposed for:

- 1. the classification of Product/Process changes
- 2. the corresponding customer change notification
- 3. the recommended qualification activities for suppliers and customers (based on AEC-Q and IEC)

This guideline is aimed at suppliers who produce, assemble or test electronic components, particularly semiconductor devices, passive components, LED components <u>and Multi-Chip-Modules</u>, which are specified between customer and supplier for automotive applications or designed for automotive applications.

2. Preamble

Customer notifications resulting from Product/Process changes as described in this guideline require a close supplier/customer co-operation for which the following statements apply:

- (1) The supplier is entitled to perform changes to the manufacturing Process and/or the Product itself. For changes which require customer notification or approval as defined below the customer is informed well in advance to the intended date of implementation in order to account for the qualification and release effort on the customer side and possible OEM approval requirements.
- (2) The customer actively supports the change request by giving timely feedback. This feedback shall include but is not limited to (a) acknowledgement of receipt (1. feedback), (b) interim feedback (2. feedback) stating the customer's release requirements or giving a timeline by when these requirements will be available, and/or (c) change acceptance (final feedback).
- (3) Continuing lack of response by the customer in spite of feedback requests by the supplier will trigger appropriate escalation actions by the supplier to get customer feedback. In absence of feedback from the customer, a decision is taken by the supplier how to proceed. The customer will be informed accordingly. In cooperative and faithful supplier/customer relationship escalation will not be necessary.
- (4) For exceptional cases (like disaster recoveries) mutually agreed appropriate measures deviating from the outlined standard customer notification Process may apply.

3. Terminology/Definitions

Automotive Application: embedded electronic system which uses one or more of the electrical/electronic components/modules in a motor vehicle like Electronic Control Unit, Transmission Control Unit, Display, Headlamp units, etc.

Board: Printed Circuit Board which is used to test electronic components or to evaluate a potential impact to processability/manufacturability at customer.

Component: part manufactured by supplier or in case of modules part delivered to supplier. See also Product.

Customer: see Tier1

DeQuMa: Delta Qualification Matrix is a tool to describe the requested change, the evaluation level, and the test which should be considered for qualification

Evaluation Level: (as indicated in the DeQuMa)

- i. "C: Component Level": The evaluation of a change at component has to be done by the component manufacturer at the component only. Generic data from other relevant evaluations can be used.
- ii. "B: Board Level": The intended change described in the PCN may influence processability / manufacturability of the component at board level. Therefore additional evaluation by Tier1 may be necessary, for example reliability tests on application relevant test boards, depending on change.
- iii. "A: Application Level": The intended change described in the PCN may influence the properties of the application (e.g. ECU). In addition to the evaluation under C or B the influence of the change in the ECU is evaluated by suitable investigations by the Tier1. The scope of the evaluation has to be aligned with the OEM. It has to be considered whether the ECU / assembly requirements are already sufficiently safeguarded by other qualifications (application-specific risk assessment).
- iv. "*": Not relevant for qualification matrix

Fit: External dimensions and associated tolerances of the Product (without packing).

FMEA: Failure Mode and Effects Analysis is a methodology to identify risks in Product and Processes and prevent potential failure modes. Hereby the probability of occurrence of a potential failure as well as the effect of this failure in terms of its severity and the ability of detection is assessed.

Form: visual appearance including shape, colour, marking, and surface finish of the Product (without packing).

Function: electrical, mechanical, thermal and performance characteristics of the Product (without packing).

ID number: is a unique identification number for each indicated change defined in the ZVEI PCN Delta Qualification Matrices. The same ID number is used in the PCN Form sheet to identify the change.

Information Note: A document sent to customers for information only, describing the change(s), the reason for the change(s), its timeline, and projected impact and containing all information as described in 5.1 (Figure 4). The Information Note can also be used for those types of datasheet modifications as specified in Tables 1, 2 and 3 and/or for any other non-mandatory customer information.

Manufacturability: see Processability/Manufacturability

Multichip Module (MCM): Multiple active and/or passive sub-components interconnected to create a single complex circuit within a single MCM package that is intended for reflow solder attachment to a printed circuit board. Sub-components may be molded and/or unmolded (die) combined into a single hermetic or nonhermetic package.

OEM: Car maker

PCN: (Product/Process Change Notification): A document sent to customers describing change(s), the reasons for the change(s), its timeline, projected impact and containing all information as described in 5.1 (Figure 4).

Processability/Manufacturability: The properties of a Product to be processed according to the specified Processes at customer.

Product: Electrical/electronic component manufactured by supplier and delivered to customer including packing and associated information (e.g. labelling, barcode, shipment documents).

Reliability: the capability of a Product to perform specified properties over time

Supplier: see Tier2

Supply Chain: Tier2 - Tier1 - OEM

OEM: Car Maker

Tier1: Automotive application manufacturer and direct supplier to OEM

Tier2: Electronic component manufacturer and direct supplier to Tier1

In case of a more complex Supply Chain, all participants are requested to apply the regulations and Processes described in this document by appropriate measures and/or contracts.

Note: Minor / Major Changes: these terms are no longer used in this document. Classification of different types of notification (PCN, Information Note and no Information) is shown in table 1, 2, 3 and 4.

4. Approach to classify Product/Process changes

4.1. Change Notification

The supplier shall have a documented method and an associated metric for assessing the technical risk of a change and its potential impact <u>within</u> the Supply Chain. One such method is the Failure Mode and Effects Analysis (FMEA).

Based upon the assessment for the Change Request technical and contractual aspects have to be taken into account in order to decide whether a risk remains for the Supply Chain or not. If risk remains PCN is required. If not, an assessment of change type referring to Tables 1, 2, 3 <u>or 4</u> is necessary to decide whether or which kind of Customer Notification is required.

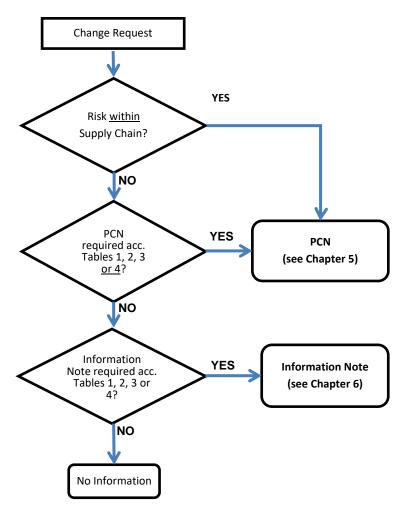


Figure 1: General change assessment flow

The change assessment matrix in Tables 1, 2, 3 and 4 contain examples only and should not be considered as representing all possible changes. These matrices are aimed at giving guidance in the decision Process concerning the need and kind of Customer Notification.

Table 1:Change Assessment Matrix for <u>semiconductor</u> components without LED components

	- contractu	al agreemen	: on Supply Chain regarding following aspects ts processability/manufacturability of customer	Res Remaining	sult: risks <u>wit</u> l
			ality performance, reliability	supply	/ chain?
		Type of chan		No	Yes
		1	with impact on agreed upon technical contractual agreements	Р	Р
	Any	Any change	with impact on processability/manufacturabiliy at customer, which is not covered in the matrix below.	Р	Р
-					
	et a		atasheet parameters/electrical specification (min./max./typ. Values) and/or AD/DC specification	Р	Р
	Data Sheet		f data sheet <u>or issue of</u> errata	1	Р
H			n of additional parameters	1	Р
	c	Design char	Р	Р	
	Design		nges in routing. 2)	Р	Р
	ă	Chip size/ d	•	Р	Р
H		Firmware m		1	Р
			New / change of wafer substrate material	P P	P
			New wafer diameter New final wafer thickness	P	P
			Change of electrically active doping/implantation element	P	P
		_	Change of gate material / dielectrics	P	P
		Wafer production	New / change of backside operation (grinding / metallization)	P	Р
		duct	New / change of metallization / vias / contacts	P	P
		prod	New / change of passivation or die coating (without bare die)	Р	Р
		erp	Change in process technology not covered by any other type of change	-	Р
		Vaf	Process integrity: tuning within specification	-	Р
		>	Change of wafer supplier.	-	Р
			Change of specified wafer process sequence (deletion and/or additional process step)	-	Р
			Move all or parts to a different wafer fab site	Р	Р
			Lithography	-	Р
			Oxide / Interlayer Dielectric	-	Р
			New final wafer thickness	Р	Р
			Change of top metallization or bond pad stack	P P	P
		die	New / change of backside metallization Change of wafer setup or number of possible good dies on wafer.	P	P
		Bare die	Change of optical appearance of wafer edge region (like imide coverage or edge exclusion)	1	P
		Ba	Die scribe or separation, change of die size	1	P
	s		Die Preparation / Clean	-	P
	Process		New / change of passivation or die coating	Р	P
	Pro		Change in critical dimensions of package	Р	Р
			Change of leadframe base material		Р
			Change in leadframe dimensions	Р	Р
			Change of lead frame finishing material (internal)	Р	Р
			Change of lead and heat slug plating material/plating thickness (external)	Р	Р
			Bump Material / Metall System (internal)	Р	Р
			Die attach material	Р	Р
			Change of bond wire material	Р	Р
			Substrate / Interposer	Р	P
		blγ	Die Overcoat / Underfill Change of mold compound / encapsulation material	<u>–</u> Р	P
		em	Change of hermetic sealing	P	P
		Assembly	Change of product marking	P	P
			Change in process technology		
		1	(e.g. sawing, die attach, bonding, moulding, plating, trim and form, lead frame preparation,)	-	Р
			Process integrity: tuning within specification	-	Р
			Change of direct material supplier	-	Р
			Change of specified assembly process sequence (deletion and/or additional process step)	-	Р
			Move all or parts of production to a different assembly site	Р	Р
		1	Die scribe or separation	-	Р
			Die Preparation / Clean	-	Р
		B 11 11	Molding / Encapsulation process		Р
	∫6u	-	pping specification change guirements change	P	P
	Packing/ Shipping	, ,	quirements change arrier (tray, reel)	P P	P
	St Pa	Change to la	· • ·	Р 	P
			apening rom a new equipment/tool which uses a different basic technology and which due to its unique form or		
	int		be expected to influence the integrity of the final product	Р	Р
	эше		rom a new equipment/tool which uses the same basic technology (replacement equipment or extension		<u> </u>
	Equipment		quipment pool) without change of process.	-	Р
	ш		nal test equipment type leading to a different test concept.	Р	Р
	≤ št	-			
	Test Flow	Move of all of	or part of electrical wafer test and/or final test to a different test site	Р	Р
	Q Gate		ne test coverage/testing process flow used by the supplier to ensure data sheet compliance (e.g. addition of electrical measurement/test flow block; relaxation/enhancement of monitoring procedure or	-	Р

Not included: Modification to adjust product parameter within specified design rules.

³⁾ Not included: sawing street/kerf/scribe line

Table 2: Change Assessment Matrix for <u>passive</u> components

		(as refei	renced in "VDA Production Process and Product Approval	[PPA]")	
1) Change					
-,	- contractua - technical	al agreement nterface of p	on Supply Chain regarding following aspects ts processability/manufacturability of customer ility performance, reliability	Remaining	s ult: risks <u>within</u> chain?
	3)	Type of chang	ge	No	Yes
	Any		with impact on special customer technical contractual agreements	Р	Р
	Ā	Any change below.	with impact on processability/manufacturabiliy at customer, which is not covered in the matrix	Р	Р
	eta	Change of da	atasheet parameters/electrical specification (min./max./typ. values) and/or AC/DC specification	Р	Р
	Data Sheet	Correction of	f data sheet <u>or issue of</u> errata	I	Р
		Specification	n of additional parameters	I	Р
	Material	Change of m	aterial composition	Р	Р
	Mat	Change of su	upplier of material	-	Р
	Design	Changes of t	I	Р	
	De	Changes of i	-	Р	
	cess	Changes in p	-	Р	
	Process	Process inte	grity: tuning within specification	-	Р
		erial / ons	Packing / shipping specification change (lossening of tolerances)	Р	Р
У	oing	New Material / crit. Dimensions	Dry pack requirements change	Р	Р
	Packing/Shipping	New Din	Change of carrier (tray, reel)	Р	Р
	king/	_ u	Change of labelling	I	Р
	Pac	Visual inspection	Change of the product marking	I	Р
		Ë.	Change of packing/shipping specification	Р	Р
		ent	Production from a new equipment/tool which uses a different technology and which due to its unique form or function can be expected to influence the integrity of the final product.	Р	Р
	in g	 unique form or function can be expected to influence the integrity of the final product. Production from a new equipment/tool which uses the same basic technology (replacement equipment or extension of existing equipment pool). 		-	Р
	/Test	Ec	Change in final test equipment type that uses a different technology	Р	Р
	Logistics/Capacity/Testing	Mol	Manufacturing site transfer or movement of a part of production process to a different location/site	Р	Р
	ics/Ca	Control of the second sec		-	Р
	Logist	Prc	Elimination of final electrical measurement / test flow block	I	Р
	ı -	e	Change of test coverage used by the supplier to ensure data sheet compliance (e.g.		

duct Ann d in "VDA Production Proces ad Dr **_f**_

Changes to Rev.3.0 are indicated by underlining.

Q Gate

For more specified description of the changes see PCN-DeQuMa-ZVEI-Rev.4.1_vs_Rev.3.1.xlsx provided at www.zvei.org/pcn.

Change of test coverage used by the supplier to ensure data sheet compliance (e.g., elimination/addition of electrical measurement/test flow block, relaxation/enhancement of

_

Ρ

monitoring procedure or sampling)

Table 3: Change Assessment Matrix for LED components

(as referenced in "VDA Production Process and Product Approval [PPA]")

		at of impact on Supply Chain regarding following aspects agreements	Re	sult:		
		nterface of processability/manufacturability of customer	Remaining	risks <u>wit</u>		
		unction, quality performance, reliability	supply	y chain?		
		ype of change	No	Yes		
		Any change with impact on agreed upon technical contractual agreements	P	Р		
	Any	Any change with impact on technical interface or processability / manufacturability of customer, which is in the matrix below.		P		
	. ч	Change of datasheet parameters/electrical specification (min./max./typ. values) and/or Pulse/DC specific	cation P	Р		
Data	Sheet	Correction of data sheet or issue of errata	I	Р		
	Ś	Specification of additional parameters	I	Р		
		Design changes in epitaxy.	Р	Р		
	L B	Design changes in routing / layout	Р	Р		
	Design	Die shrink	Р	Р		
		LED package (except leadframe)	Р	Р		
		Design of leadframe	P	Р		
		New / change of wafer substrate or carrier material Wafer diameter	Р	P		
		New final wafer thickness	Р	P		
		Change of electrically active doping/implantation element	Р	P		
		Change of stacking	P	P		
			Р	Р		
		New / change of metallization (specifically chip backside)	Р	Р		
		New / change of metallization (specifically chip frontside) New / change of metallization (specifically chip backside) Change in process technique (e.g. significant process changes like lithography, etch, oxid die back surface preparation/backgrind,) Process integrity: tuning within specification	e deposition, -	Р		
		Process integrity: tuning within specification	-	Р		
		Change of material supplier with no impact on agreed specifications		P		
		Change of specified wafer process sequence (deletion and/or additional process step)		P		
		Change in die coating or passivaton	Р	P		
		New wafer production location or transfer of wafer production to a different not previously re location/site/subcontractor	leased P	Р		
		New / change of frontside metallization	Р	Р		
			Р	Р		
				P		
	ŝ	Change of wafer setup or number of dies on wafer.	Р	Р		
	Process	Change in die coating or passivaton	P	P		
	Pro	Change of leadframe/carrier base material	Р	P		
				Change of leadframe/carrier finishing material (internal)	P	P
		Change of lead and heat slug plating material/plating thickness (external)	Р	P		
		Bump Material / Metall System (internal)	Р	Р		
		Die attach material	Р	Р		
		Change of bond wire material	Р	Р		
		Change in material for sub-components (excluding LED chip & LED package related items impact on agreed specifications) with P	Р		
		Die Overcoat / Underfill		Р		
		Change of mold compound/encapsulation/sealing material Change of conversion material Change of direct surgicity for computer material	P	Р		
		Change of conversion material Change of direct supplier for converter material	P	P		
		Change of converter process technology		P		
		Change of product marking	I	P		
		Change in process technology (e.g. die attach, bonding, moulding, plating, trim and form,		P		
		Process integrity: tuning within specification	-	Р		
		Change of direct material supplier with no impact on specification	-	Р		
		Change of specified assembly process sequence (additional and/or deletion process step)	1	Р		
		New assembly location or transfer of assembly to a different not previously released location/site/subcontractor	Р	Р		
'n.	p	Inner Packing/shipping specification change	Р	Р		
king	Shipping	Outer Packing/shipping specification change	1	Р		
Pac	Shi	Change to labelling	I	P		
		Dry pack requirement change	P	Р		
	Equipment	Production from a new equipment/tool which uses a different basic technology Production from a new equipment/tool which uses the same basic technology (replacement equipment of of existing equipment pool) without change of process.	pr extension –	P P		
	Еd	Change in final test equipment type that uses a different technology.		Р		
	Flow	Change in linal test equipment type that uses a dillerent technology. Move of all or part of electrical wafer test and/or final test to a different not previously released location/site/subcontractor	P	P		
	Q Gate	Change of the test coverage/testing process flow used by the supplier to ensure data sheet compliance elimination/addition of electrical measurement/test flow block; relaxation/enhancement of monitoring pro sampling)		Р		

Changes to Rev.3.0 are indicated by underlining.

Table 4: Change Assessment Matrix for Multichip Module components (new)

(as referenced in "VDA Production Process and Product Approval [PPA]")

	- contractu - technical	ent of impact on Supply Chain regarding following aspects lal agreements interface of processability/manufacturability of customer function, quality performance, reliability	Remaining	sult: risks wit rchain?
		Type of change	No	Yes
		Any change with impact on agreed upon technical contractual agreements	P	P
	Any	Any change with impact on processability/manufacturability at customer, which is not covered in the matrix below.	P	P
	_ +_	Change of datasheet parameters/electrical specification (min./max./typ. Values) and/or AD/DC specification	Р	Р
	Data Sheet	Correction of data sheet or issue of errata	1	Р
	⊂ ò	Specification of additional parameters	1	Р
ľ	ц	Firmware modification	1	Р
	Design	Change that adds or subtracts sub-components from the module BOM	Р	Р
		Replacement of any sub-component by a Non-AEC qualified sub-component	Р	Р
		Replacement of any sub-component by an AEC qualified sub-component	Р	Р
	VLS	Replacement of any sub-component by an AEC qualified sub-component Critical characteristics of sub-component are <u>not</u> affected	I	Р
	теви	Change within a sub-component that has been requalified Critical characteristics of sub-component are affected	Р	Р
	- M	Change within a sub-component that has been requalified Critical characteristics of sub-component are <u>not</u> affected	Т	Р
	PROCESS - ASSEMBLY - MATERIALS	Substrate change affecting module schematic (Changes to the internal dimensions and / or schematics)	Р	Р
	- ASSI	Change to the processes used in module assembly (e.g. pick & place, die attach, bonding, reflow, encapsulation, singulation, die overcoat, underfill, die preparation, die clean)	-	Р
	SS	Process integrity: tuning within specification	-	Р
	ROCI	Change to materials used in module assembly (e.g., adhesive, underfill, encapsulate, solder, epoxy, bump material, die attach material, bond wire, die overcoat, substrate, leadframe base material)	Р	Р
	-	Change of direct material supplier	-	Р
		Change to assembly location (Move all or parts of production to a different assembly site)	Р	Р
		Change of product marking	I	Р
		Packing/shipping specification change	Р	Р
	Packing/ Shipping	Dry pack requirements change	Р	Р
	ac ^k Ship	Change of carrier (tray, reel)	Р	Р
	ц	Change to labelling	I	Р
	ent	Production from a new equipment/tool which uses a different basic technology and which due to its unique form or function can be expected to influence the integrity of the final product	Р	Р
	Equipment	Production from a new equipment/tool which uses the same basic technology (replacement equipment or extension of existing equipment pool) without change of process.	-	Р
	ш	Change to testing platform (Change in final test equipment type leading to a different test concept)	Р	Р
	Test Flow	Change to testing location (Move of all or part of the final test to a different test site)	P	P
	Q Gate	Change of the test coverage/testing process flow used by the supplier to ensure data sheet compliance (e.g. elimination/addition of electrical measurement/test flow block; relaxation/enhancement of monitoring procedure or sampling)	_	Р

Table is part of the guideline for the first time, therefore no underlining.

Above <u>four</u> "Change assessment matrices" detail both formal and technical aspects and help to select the correct type of customer notification. "P", "I", and "-" stand hereby for PCN, Information Note and no customer notification, respectively.

Attention!: Changes indicated as "I" shall not be marked in the DeQuMa. For those Changes the "Information-Note-Form" is to use.

As the DeQuMa is desired for PCN only, a marking of "I"-changes would automatically influence evaluation level and test effort.

4.2 Change Evaluation

Each change has to be evaluated. For changes which are listed in Tables 1, 2, 3 and 4 the PCN Delta Qualification Matrix (DeQuMa) has been developed by ZVEI (see Figure 2 and corresponding Excel File "DeQuMa"). This is a helpful guideline to determine which tests should be considered and which information is needed for approval of a proposed change.

For listed changes in Tables 1, 2, 3 and 4, the Delta Qualification Matrix contains proposals for evaluation based on accepted standards (AEC-Q) and latest knowledge. The described changes are classified for the best suitable evaluation level to verify feasible interactions between e.g. package, processability/manufacturability, and reliability.

Following classifications are used:

- A application level (includes component and / or board level)
- B board level (includes component level)
- C component level

The evaluation levels are based on best knowledge of component/technology experts. They are recommendations for qualification effort and represent the most anticipated occurrence. Deviations from recommended evaluation level are shown under further applicable conditions.

The Delta Qualification Matrix considers aspects as line evaluation, specification of material and remarks to the change.

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Figure 2: Worksheet "Passive Components" of the corresponding Excel File "Delta Qualification Matrix (DeQuMa)"

The recommended Communication Flow between Tier2 and Tier1 is described in chapter 5 (PCN) and chapter 6 (Information Notes) of this document (corresponding to VDA Volume 2 "Production Process and Product approval (PPA)").

Note: The communication between and within all parties is crucial for the total throughput time of the PCN Process within the supply chain (Tier2–Tier1–OEM).

5. Customer Notification Process for PCN's

In general the PCN notification Process can be understood as shown in Figure 3. Total through put time for complete PCN Process should not exceed the projected through put time as described in Table 3. All parties are asked to support short through put times.

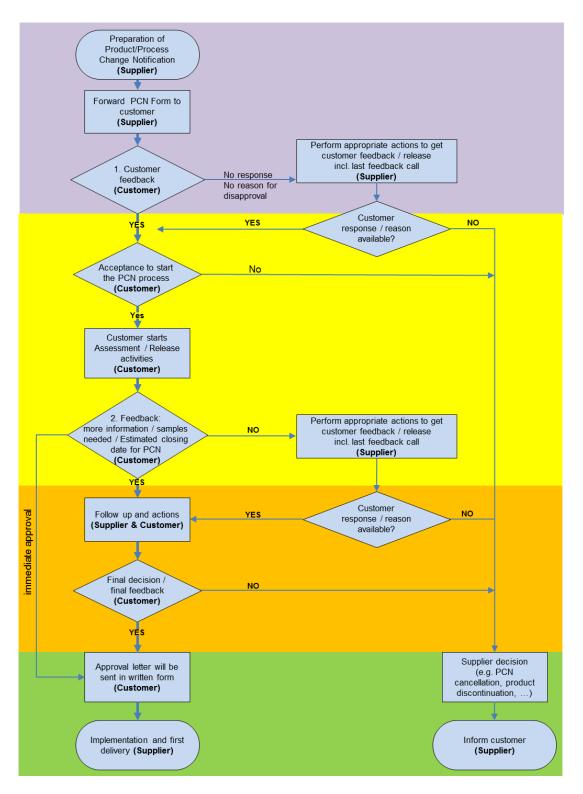


Figure 4: Generic PCN Process flow

5.1 Preparation of a Product/Process Change Notification

ZVEI recommends to use the tools (Excel Files) "PCN Form" (Figure 4) and "Delta Qualification Matrix" (completion of mandatory content, relevant attachments like datasheet and qualification results, ...). Both available at <u>www.zvei.org/PCN</u>. Both tools are linked by a unique identification number (ID number) for each indicated change in the ZVEI PCN Delta Qualification Matrices.

However, if the "PCN Form" is not used, all mandatory information indicated in the "PCN Form" have to be provided and the Qualification has to correspond to the Delta Qualification Matrix.

The PCN has to be forwarded to the appointed PCN contact at customer.

Note: Complete Information is crucial to avoid a delay in the PCN Process.

		1. PCN basic da	ata
1.1 Company	Your Loan	Your Companies Name and Addre	3550
1.2 PCN No.	and the second s	e.g. CM123456	
1.3 Title of PCN		e.g. CM123456 e.g. Change of mold compound in	to greez fold for SOT23
1.4 Product Cate	egory	Active Components – Integrated Circ	
1.5 Issue date	5,	2015.01.01	
1.6 PCN revisior	n history (optional)	1.7 Issue date of previous revision (optional)	ena to previous revision (optional)
e.g. CM1234566		2014.10.10	hange of mold compound into green mold for D2PAK
_			
		2. PCN Team	
2.1 Contact sup	plier		
2.1.1 Name		N. Nu omann	
2.1.2 Phone		+49 128 456789	
2.1.3 Email		max.mustermann@newcompany.	com
2.2 Team suppli			
2.2.1 Name (opt	ional)	2.2.2 Phone (optional)	2.2.3 Email (optional)
Carl Clever		+49 123 987654	carl.clever@newcompany.com
Set change	25	3. Changes	
No.	3.0 Ident	3.1 Category	3.2 Type of change
#1	SEM-DS-02	DATA SHEET	Correction of data sheet / errata

Standardized Information for Process/Product Change Notification (PCN)

Figure 5: Standardized Information for Process/Product Change Notification (excerpt)

5.2 First and second feedback from customer

Customer should acknowledge receipt of the PCN and provide a first feedback latest within 2 weeks from delivery of the PCN according to the attached customer feedback form displayed in the ZVEI PCN template. In case of no reaction from customer within 3 weeks from delivery of the PCN an escalation will be started by the supplier (see Chapter 5.6).

After customer has finished their assessment according to the PCN Delta Qualification Matrix, a second feedback to the supplier will be given according to the attached customer feedback form displayed in the ZVEI PCN template indicating:

- acknowledge evaluation level,
- additional information,
- needed samples,
- estimated closing date for PCN.

The total through-put time for both feedbacks from customer should not be longer than 6 weeks from delivery of the PCN. If the second feedback is the final feedback the customer is asked to send the approval to the supplier immediately.

Evaluation Level	1 st Feedback	2 nd Feedback	Evaluation and Documentation ⁽¹⁾	Finalize and Closure	projected through put time
*	2 weeks	4 weeks	2 weeks	2 weeks	10 weeks
С	2 weeks	4 weeks	4 weeks	2 weeks	12 weeks
В	2 weeks	4 weeks	12 weeks	2 weeks	20 weeks
А	2 weeks	4 weeks	depends on application	2 weeks	depends on application

Table 4: Projected through-put time

(1) starts with sample availability at customer (if required)

5.3 Evaluation and Documentation

Based on customer feedback and assessment the identified action points need to be done. To assure the fastest throughput time a good cooperation and communication between supplier and customer is mandatory.

The evaluation by the customer results in an approval or disapproval of the proposed change. In case the projected throughput time (see table 4) is jeopardized an escalation will be started by supplier or customer (see Chapter 5.6).

5.4 Finalize and Closure

If the proposed change can be agreed, the customer will send an approval in writing to the supplier within two weeks. The supplier will implement the change and will indicate the first delivery of the changed Product.

5.5 Disapproval

Disapproval will end in a supplier decision how to proceed with the change. The customer will be informed accordingly.

5.6 Escalation path

Lack of response by the customer within the projected throughput time will trigger appropriate escalation actions by the supplier. In absence of feedback from the customer, a decision is taken by the supplier how to proceed. The customer will be informed accordingly.

6. Communication Flow for Information Notes

If an Information Note is required (see Figure 1 and Tables 1, 2, 3 and 4), ZVEI recommends to use the attached "Information Note" form. However, if the "Information Note" form is not used, all mandatory information indicated in the "Information Note" form should be provided.

Changes indicated as "I" shall not be marked in the DeQuMa. For those changes the IN-form shall be used. As the DeQuMa is desired for PCN only, a marking of "I"-changes would automatically influence evaluation level and test effort.

The Information Note has to be forwarded to the appointed PCN contact at customer (if not otherwise defined) in a timely manner.

Confirmation of receipt is recommended.

7. References

All mentioned documents are available at ZVEI Homepage under <u>www.zvei.org/PCN</u>



Published by: ZVEI–German Electrical and Electronic Manufacturers' Association e.V. Electronic Components and Systems (ECS) Division Lyoner Straße 9 60528 Frankfurt am Main, Germany Phone: 069 6302 - 402 Fax: 069 6302 - 407 E-mail: zvei-be@zvei.org www.zvei.org/ecs